

Smarter Networking

The business relationship experts

Networking for Business Success: Quick Tips for Busy People

by Heather White

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How to gain the most from this book

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- Quality questions stimulate quality responses
- Concerned you might dry up? Questions you could try
- Know what your body language says

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- How to establish instant rapport
- Develop your powers of observation
- What to do if you are tall or short
- The importance of your values and beliefs
- The art of making a really BIG impression

About Heather White and Smarter Networking